MONTSERRAT COLLEGE OF ART, INC.
(a Massachusetts not-for-profit organization)
Financial Statements
June 30, 2024 and 2023
With Independent Auditor's Reports



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Montserrat College of Art, Inc.:

## **Report on the Audit of the Financial Statements**

## **Opinions**

We have audited the accompanying financial statements of Montserrat College of Art, Inc. (the "College"), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the College as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to the financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States ("GAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and GAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and GAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
  the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Supplementary Information**

Our audit was conducted for the purpose of forming opinions on the financial statements as a whole. The financial responsibility supplemental schedule, disclosures and related party schedule on pages 26-28 are presented for purposes of additional analysis and are not a required part of the financial statements. The schedule and supplemental notes of expenditures of federal awards on pages 29-30 are presented for additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.



## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 26, 2025, on our consideration of Montserrat College of Art, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Montserrat College of Art Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Montserrat College of Art, Inc.'s internal control over financial reporting and compliance.

March 26, 2025

Withum Smith + Brown, PC

# Montserrat College of Art, Inc. Statements of Financial Position June 30, 2024 and 2023

	2024	2023
Assets		
Cash and equivalents	\$ 684,964	\$ 993,150
Marketable securities	2,930,044	4,335,789
Student accounts receivable, net of reserve for		
credit losses of \$747,724 and \$731,868, respectively	157,725	95,344
Contributions receivable, net	48,792	80,278
Prepaid expenses and other assets	274,174	179,854
Property, plant and equipment, net	10,554,093	10,595,443
Debt service reserve	450,000	450,000
Right-of-use assets - operating, net	4,752,832	4,581,380
Total assets	\$ 19,852,624	\$ 21,311,238
Liabilities and Net Assets		
Liabilities		
Unearned revenue	621,934	476,397
Accounts payable	303,413	100,873
Accrued expenses	345,068	355,663
Student housing deposits	92,700	98,100
Bonds, net of issuance costs	4,499,704	4,643,133
Notes payable	1,435,324	1,514,678
Lease liabilities - operating	4,882,721	4,584,745
Total liabilities	12,180,864	11,773,589
Net assets		
Without donor restrictions	4,590,779	6,536,376
With donor restrictions	3,080,981	3,001,273
Total net assets	7,671,760	9,537,649
Total liabilities and net assets	\$ 19,852,624	\$ 21,311,238

# Montserrat College of Art, Inc. Statement of Activities and Changes in Net Assets Year Ended June 30, 2024

	Without Donor Restrictions			ith Donor	N	Total let Assets
Operating revenues						
Tuition and fees	\$	10,282,216	\$	_	\$	10,282,216
Housing	,	2,418,917	·	_	·	2,418,917
Less: Scholarship and awards		(4,787,872)		_		(4,787,872)
Undergraduate tuition, fees and housing, net		7,913,261	-		-	7,913,261
Federal and state grants		72,221		_		72,221
Private contributions and grants of cash and financial assets		349,546		359,537		709,083
Other income		121,320		-		121,320
Net assets released from restrictions		538,380		(538,380)		
Total operating revenues		8,994,728		(178,843)		8,815,885
Operating expenses						
Program						
College and Continuing Education Instruction		2,989,298		-		2,989,298
Student Academic Services and Housing		4,392,625		-		4,392,625
Total program		7,381,923		-		7,381,923
Management and general		3,836,096		-		3,836,096
Fundraising		256,915		<u>-</u>		256,915
Total operating expenses		11,474,934				11,474,934
Changes in net assets from operating activities		(2,480,206)		(178,843)		(2,659,049)
Non-operating activities						
Lease income, net		290,477		-		290,477
Investment income, net	_	244,132		258,551		502,683
Total non-operating income		534,609		258,551		793,160
Net change in net assets		(1,945,597)		79,708		(1,865,889)
Net asset						
Beginning of year		6,536,376		3,001,273		9,537,649
End of year	\$	4,590,779	\$	3,080,981	\$	7,671,760

## Montserrat College of Art, Inc. Statement of Activities and Changes in Net Assets Year Ended June 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total Net Assets
Operating revenues			
Tuition and fees	\$ 11,145,101	\$ -	\$ 11,145,101
Housing	2,605,296	-	2,605,296
Less: Scholarship and awards	(4,948,450)		(4,948,450)
Undergraduate tuition, fees and housing, net	8,801,947	-	8,801,947
Private contributions and grants of cash and financial assets	701,297	849,121	1,550,418
Other income	155,065	-	155,065
Net assets released from restrictions	558,517	(558,517)	
Total operating revenues	10,216,826	290,604	10,507,430
Operating expenses Program			
College and Continuing Education Instruction	3,078,313	_	3,078,313
Student Academic Services and Housing	4,229,494		4,229,494
Total program	7,307,807	-	7,307,807
Management and general	3,715,713	-	3,715,713
Fundraising	285,573	<del>-</del>	285,573
Total operating expenses	11,309,093		11,309,093
Changes in net assets from operating activities	(1,092,267)	290,604	(801,663)
Non-operating activities			
Lease income	360,000	-	360,000
Investment return	226,671	208,663	435,334
Total non-operating income	586,671	208,663	795,334
Net change in net assets	(505,596)	499,267	(6,329)
Net assets			
Beginning of year	7,041,972	2,502,006	9,543,978
End of year	\$ 6,536,376	\$ 3,001,273	\$ 9,537,649

# Montserrat College of Art, Inc. Statement of Functional Expenses Year Ended June 30, 2024

		Program Services						
	C E	ollege and continuing Education estruction	4	Student Academic Services d Housing	anagement nd General	<u>Fu</u>	ndraising	 Total
Salaries and benefits	\$	2,391,316	\$	2,152,799	\$ 1,624,568	\$	98,799	\$ 6,267,482
Lease expense		-		553,781	260,109		-	813,890
Professional services and outside help		26,375		305,040	644,810		19,229	995,454
Utilities		-		181,422	442,341		-	623,763
Depreciation		194,808		315,370	69,565		-	579,743
Travel and events		137,321		233,646	38,755		107,733	517,455
Educational and office supplies		130,833		112,757	200,252		559	444,401
Insurance		-		101,122	107,485		-	208,607
Interest		68,387		110,834	24,525		-	203,746
Security		-		-	196,227		-	196,227
Advertising, printing and mailing		7,611		94,805	39,595		17,390	159,401
Maintenance		7,097		170,284	1,214		-	178,595
Other		25,550		49,982	32,215		13,205	120,952
Bank and credit card fees		-		-	58,098		-	58,098
Dues, subscriptions and memberships		-		10,783	39,929		-	50,712
Computer, telephone and network		-		-	29,101		-	29,101
Bad debts					 27,307			 27,307
	\$	2,989,298	\$	4,392,625	\$ 3,836,096	\$	256,915	\$ 11,474,934

The Notes to Financial Statements are an integral part of this statement.

# Montserrat College of Art, Inc. Statement of Functional Expenses Years Ended June 30, 2023

		Program Services								
	C	College and Continuing Education		Student Academic Services and Housing		Management and General		Fundraising		Total
Salaries and benefits	\$	2,441,059	\$	2,001,092	\$	1,578,291	\$	104,136	\$	6,124,578
Lease expense		-		642,079		252,717		-		894,796
Professional services and outside help		19,800		329,460		496,230		32,578		878,068
Utilities		-		176,004		435,879		-		611,883
Travel and events		218,290		192,869		49,080		120,473		580,712
Depreciation		162,149		316,926		73,137		-		552,212
Educational and office supplies		134,173		98,569		279,712		312		512,766
Insurance		-		143,973		100,714		-		244,687
Interest		63,560		120,765		27,543		-		211,868
Security		-		-		191,124		-		191,124
Advertising, printing and mailing		9,804		83,301		48,716		19,526		161,347
Other		24,277		42,075		39,416		8,548		114,316
Maintenance		5,201		71,379		5,241		-		81,821
Bank and credit card fees		-		-		62,015		-		62,015
Dues, subscriptions and memberships		-		11,003		40,592		-		51,595
Computer, telephone and network		-		-		19,441		-		19,441
Bad debts				-		15,865		<u>-</u>		15,865
	\$	3,078,313	\$	4,229,495	\$	3,715,713	\$	285,573	\$	11,309,094

The Notes to Financial Statements are an integral part of this statement.

# Montserrat College of Art, Inc. Statements of Cash Flows Years Ended June 30, 2024 and 2023

	2024	2023
Operating activities		
Decrease in net assets	\$ (1,865,889)	\$ (6,329)
Adjustments to reconcile decrease in net assets to net		
cash provided by (used in) operating activities		
Depreciation	579,743	552,212
Amortization of debt issuance costs	13,036	13,036
Bad debts	27,307	15,865
Realized and unrealized gains on investments	(398,760)	(386,068)
Stock donations Permanently restricted contributions	(12,491) (122,400)	(8,803) (265,111)
Changes in assets and liabilities	(122,400)	(203,111)
Student accounts receivable	(89,688)	(40,622)
Contributions receivable	31,486	(24,593)
Prepaid expenses other assets	(94,320)	17,147
Accounts payable and accrued expenses	191,945	(37,158)
Student deposits and unearned revenue	140,137	(149,470)
Lease liability - operating	126,524	3,365
Net adjustments	392,519	(310,200)
Net cash used in operating activities	(1,473,370)	(316,529)
Investing activities		
Purchase of property and equipment	(538,393)	(588,165)
Proceeds from sales of marketable securities	5,185,875	803,627
Purchases of marketable securities	(3,368,879)	(1,354,107)
Net cash provided by (used in) investing activities	1,278,603	(1,138,645)
Financing activities		
Debt service reserve funding	-	(450,000)
Receipt of permanently restricted contributions	122,400	265,111
Payments on long-term debt, net	(235,819)	(205,825)
Net cash used in financing activities	(113,419)	(390,714)
Net change in cash and equivalents and restricted cash	(308,186)	(1,845,888)
Cash and equivalents and restricted cash		
Beginning of year	993,150	2,839,038
End of year	\$ 684,964	\$ 993,150
Cash and equivalents and restricted cash	<b>A</b> 004.004	<b>.</b>
Cash and equivalents	\$ 684,964	\$ 993,150
	\$ 684,964	\$ 993,150
The Notes to Financial Statements are an integral part of this statement.		

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### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization

Montserrat College of Art, Inc. (the "College") is a not-for-profit corporation, formed in 1970, that provides an intensive visual arts education that will enable students to sustain a lifelong involvement in art and design, and to become informed, responsible members of society. The College operates in Beverly, Massachusetts. Its student body comes primarily from the northeastern United States; however, the College has a national and international reach.

The College has been approved by the Commonwealth of Massachusetts Board of Higher Education as a degree-granting institution awarding Bachelor of Fine Arts degrees. It is accredited by the New England Commission of Higher Education and the National Association of Schools of Art and Design.

## **Basis of Presentation**

The accompanying financial statements have been prepared utilizing the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America which require the College to report information regarding its financial position and activities according to the following net asset classifications:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expensed for any purpose in performing the objectives of the College. These net assets may be used at the discretion of the College's management and the Board of Trustees.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors and grantors. Some restrictions are temporary in nature; those restrictions will be met by actions of the College or by the passage of time. Other restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without restrictions in the statements of activities and changes in net assets.

## **Measure of Operations**

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the College's ongoing purpose. Non-operating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

## **Use of Estimates**

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require. As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements. Significant estimates and assumptions are required as part of determining the value of allowance for student accounts receivable, determining the discounting on promises to give, estimating depreciation and useful lives of long-lived assets.

## **Cash and Equivalents**

Cash and equivalents include all cash on deposit with banks and short-term investments with original maturities of three months or less.

## **Restricted Cash**

The College's restricted cash consists of funds set aside for donor restrictions.

### Student Accounts Receivable and Allowance for Credit Losses

Student accounts receivable are non-interest bearing, unsecured, and are reported at the balance outstanding less an allowance for credit losses. The allowance for credit losses is a valuation allowance for probable credit losses, increased by the provision for credit losses and decreased by write-offs less recoveries. Management estimates the allowance based on past experience, information about specific student situations, economic conditions, and other factors. Credit losses are charged to the allowance in the period when they are determined to be uncollectible and receipts of accounts previously written off are credited to the allowance in the period received. The College periodically assesses its methodologies for estimating credit losses in consideration actual experience, trends, and general economic conditions affecting the College's student base. At June 30, 2024 and 2023, the College had a reserve for credit losses of \$747,424 and \$731,868, respectively.

The following is an analysis of the allowance for credit losses for accounts receivable for the year ended June 30, 2024:

Balance at the beginning of the year	\$ 731,868
Provisions for expected credit losses	15,556
Bad debt recovery	-
Receivables written off	 -
Balance at the end of the year	\$ 747,424

## **Contributions Receivable**

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

## Investments

Investments are initially reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment return in the statements of activities and changes in net asset.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Unrealized gains and losses are included in the changes in net assets in the accompanying statements of activities and changes in net assets. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date.

### **Fair Value Measurements**

Promulgations of the Financial Accounting Standards Board have established a framework for measuring fair value, which provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the College can access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

## **Property and Equipment**

Property and equipment are recorded at cost, and depreciation is provided using the straight-line method over the following periods:

Estimated
Life (Years)
40
6-12
7-10
5-10
3-5
3
7

Depreciable assets are valued at cost if purchased, or at fair value if contributed. Expenditures for repairs and maintenance are charged to operations as incurred. Renewals and betterments that extend the lives of the assets are capitalized. The cost of property retired or sold, together with the related accumulated depreciation, is removed from the appropriate accounts, and any resulting gain or loss is included in operations.

#### Leases

The College categorizes leases with contractual terms longer than twelve months as either operating or finance. Finance leases are generally those leases that allow the College to substantially utilize or pay for the entire asset over its estimated life. All other leases are categorized as operating leases. Leases with contractual terms of 12 months or less are not recorded on the statement of financial position. The College had no finance leases during 2024.

Lease liabilities are recognized at the present value of the fixed lease payments using a discount rate based on similarly secured borrowings available to the College. Right of use assets are recognized based on the initial present value of the fixed lease payments plus any direct costs from executing the leases. Lease assets are tested for impairment in the same manner as long-lived assets used in operations.

Options to extend lease terms, terminate leases before the contractual expiration date, or purchase the leased assets, are evaluated for their likelihood of exercise. If it is reasonably certain that the option will be exercised, the option is considered in determining the classification and measurement of the lease.

Costs associated with operating lease assets are recognized on a straight-line basis within operating expenses over the term of the lease. Finance lease assets are amortized on a straight-line basis over the shorter of the estimated useful lives of the assets or the lease term.

#### **Unearned Revenue**

Unearned revenue consists of amounts received for tuition, housing charges, and fees that are applicable to future summer programs and for the next academic year.

## **Income Taxes**

The College has been notified by the Internal Revenue Service that it meets the qualifications to be classified as a tax-exempt entity under Section 501(c)(3) of the Internal Revenue Code. As a not-for-profit entity exempt from income taxes, the College may, however, be subject to tax on unrelated business income.

Accounting principles generally accepted in the United States of America require an entity to assess the probability that a tax position has a more likely than not sustainability after review by tax authorities. If a tax position is deemed not to meet this threshold, any unrecognized tax benefits and costs are estimated and recognized. Tax returns are routinely open for review by the tax authorities for three years from their due date. In certain circumstances, the statute of limitations may remain open indefinitely. As a not-for-profit entity exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, the College may, however, be subject to tax on unrelated business income.

#### **Endowment Funds**

Massachusetts law requires not-for-profit organizations and other entities that receive donor contributions to operate in conformity with its enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). In the absence of overriding explicit donor stipulations, UPMIFA prescribes guidelines for expenditures of donor-restricted funds and focuses on the prudent spending of the entire donor- restricted fund, including accumulated earnings, rather than the historical dollar concept. UPMIFA's requirement that amounts may be appropriated for expenditure only after careful consideration of the seven factors outlined in its spending guidelines is bolstered by its intent to have the governing board of the organization make its decisions in light of the donor's intended purpose of the endowment fund, stipulated or otherwise.

UPMIFA requires donor-restricted funds to be classified in accordance with their restrictions. Gains on endowment funds and other amounts permitted to be disbursed in accordance with the donor's stipulations must be classified as net assets with donor restrictions until approved for expenditure by the College. Earnings on endowment funds that have not yet been specifically approved for expenditure, but will be, must be classified as net assets with donor restrictions until approved for expenditure by the College.

The College's Board of Trustees classifies donor-restricted funds and earnings thereon in accordance with applicable state law as interpreted by the Attorney General. Endowment fund assets are appropriated for expenditure in accordance with the directions and/or intent of the donor. The College's investment policy for endowment funds is intended to preserve capital to the extent possible and provide a reasonably predictable stream of revenue to provide appropriate funding to the programs supported by endowment funds.

From time to time, the fair values of endowment fund assets may, due to unfavorable market fluctuations, fall below the level that donors require to be retained for a perpetual duration. The decline below the required perpetual duration, commonly referred to as "underwater", is reported as losses within net assets with donor restrictions. The Board of Trustees has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2024 and 2023, the aggregate fair value of certain investments was \$0 and \$308, less than their original cost, respectively.

## **Revenue Recognition and Operations**

Revenues are reported as increases in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. The College derives revenues primarily through tuition, fees, and auxiliary services, all of which are under arrangements that are aligned to an academic semester, which is less than one year in length.

Tuition, fees, and auxiliary enterprises revenue are recorded at established rates, net of institutional awards provided directly to students. Net transaction price is fixed and determinable. Such net amounts are recorded as revenue when performance obligations are satisfied which is generally over time as services are rendered whether relating to educational services or auxiliary services such as room and board. Management believes that recognizing revenue over time is the best measure of services rendered based on its academic calendar and has not made any changes in the timing of satisfaction of its performance obligations or amounts allocated to those obligations. Discounts provided to employees are considered part of fringe benefits within operating expenses and likewise are recorded over time. Management does not consider there to be significant judgment involved in the timing of satisfaction of performance obligations as those are directly linked to the academic calendar of the related academic or auxiliary activity.

Students may withdraw from programs of study within certain time limits under the College's withdrawal policies by semester. These policies vary by program but allow for up to a 100% refund near the start of classes declining to no refund shortly after the start of classes. Given the normal timing of the College's programs, the exposure to such is limited at year end.

Payments made by third parties such as ED relative to loans and grants to students are a mechanism to facilitate payment on behalf of students, and accordingly, such funding does not represent revenue of the College.

Expenses are reported as decreases in net assets without donor restrictions. Realized and unrealized gains and losses on investments and other assets and liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets, such as the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, are reported as "net assets released from restriction" between the classes of net assets.

The statements of activities report the changes in net assets without donor restrictions from operating and nonoperating activities. Operating revenues consist of those items attributable to the College's academic programs and auxiliary enterprises. This includes investment return appropriated for operations under the spending policy adopted by the Board. All other amounts are considered nonoperating.

Contributions, including unconditional promises to give, are initially recorded as revenue at fair value when verifiably committed. Unconditional promises to give, that will be paid by the donor's estate, are recorded when verifiably committed and are discounted using the remaining life expectancy of the donor. Fair value is determined at the original date of record as described in this section using Level 2 fair value inputs.

Conditional contributions and intentions to give are recorded as revenue when the conditions have been met. Pledge intentions are not recorded as revenue or as assets. Contributions are reflected in net assets without donor restrictions or in net assets with donor restrictions based on the existence or absence of donor restrictions. Amounts received with donor-imposed restrictions that are recorded as revenues in net assets with donor restrictions are reclassified to net assets without donor restrictions when the time or purpose restriction has been satisfied. The College had no conditional contributions at June 30, 2024 and 2023.

The College reports gifts of property, plant, and equipment as revenues without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as revenue with donor restrictions. The College reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Lease revenue is not in the scope of revenue from contracts with customers and is addressed under leases. The College generates lease revenues from leasing commercial property. Commercial property is leased under long-term leases of various lengths. Significant payment terms, including lease fees, are stated in the respective leases between the College and its tenants. Such leasing revenues are recorded when due, usually monthly, from tenants and are recognized monthly over the term of the lease as they are earned. The terms of the lease require basic lease payments at the beginning of each month. Credit risk associated with the lease agreement is limited to the amount of lease receivable from the tenant.

## Advertising

The College's policy is to expense advertising costs as incurred.

## **Functional Expenses**

The College allocates expenses on a functional basis among its programs and supporting services. Allocations of functional expenses are based on management's discretion, time, studies, and estimates. These variables may change from year to year. As a result, there may be fluctuation in the comparative presentation of the data from year to year. Supporting services are those related to operating and managing the College and its programs on a day-to-day basis and are composed of the following:

Management and General - includes all activities related to the College's internal management and accounting for program services.

*Fundraising* - includes all activities related to maintaining contributor information, writing grant proposals, distribution of materials, and other similar projects related to the procurement of funds for the College's programs.

Other expenses that are common to several functions are allocated in accordance with the College's indirect costs allocation plan.

## Adoption of New Accounting Pronouncement

In June 2016, the Financial Accounting Standards Board ("FASB") issued an Accounting Standards Update ("ASU") amending the accounting for credit losses on financial instruments. This methodology replaced the incurred loss methodology with the expected credit losses using a wide range of reasonable and supportable information. The amendment affects loans, debt securities, trade receivables, net investments in leases, off-balance sheet credit exposure and other financial instruments recorded at amortized cost.

The College adopted the new standard effective July 1, 2023, using the modified retrospective approach. Comparative prior periods were not adjusted upon adoption. The implementation of this standard did not have a material impact on the financial statements.

## 2. MARKETABLE SECURITIES

The College invests in equity and fixed income securities, and U.S. Government obligations through direct investments, mutual funds, and exchange traded funds. The securities are held by a financial services company. The Board of Trustees has adopted an investment policy to guide investment decisions with respect to the College's return objectives and risk parameters. The investment policy calls for 100% of endowed funds to be invested in equities, non-endowed funds to be invested in fixed income investments.

	2024	2023		
Description	Market Value	Market Value		
Equity investments	\$ 2,344,648	\$ 3,383,565		
Fixed income investments	585,396	799,112		
U.S. Government obligations	<del></del>	153,112		
Total investments	\$ 2,930,044	\$ 4,335,789		

## 3. STUDENT ACCOUNTS RECEIVABLE AND CONTRACT LIABILITIES

Student accounts receivable represents amounts due for tuition, fees, and housing from currently enrolled and former students. The College extends unsecured credit to students and parents of dependent students in connection with their studies. Some of those students are no longer enrolled or have completed their degrees.

The College establishes a reserve for credit losses after reasonable efforts have been made to collect the outstanding balances, including working with a collection agency.

Student accounts receivable consist of the following at June 30, 2024, 2023 and 2022:

		2024	 2023	 2022
Student accounts receivable Less: Allowance for credit losses	\$	905,149 (747,424)	\$ 827,212 (731,868)	\$ 793,903 (723,316)
	<u>\$</u>	157,725	\$ 95,344	\$ 70,587

Contract liabilities represent the College's obligation to transfer good or services to a customer for which consideration has already been received by the College. Contract liabilities consist of the following at June 30, 2024, 2023 and 2022:

	2024			2023	2022		
Unearned revenue Student housing deposits	\$	621,934 92,700	\$	476,397 98,100	\$	599,467 124,500	
<b>.</b>	\$	714,634	\$	574,497	\$	723,967	

### 4. CONTRIBUTIONS RECEIVABLE

Contributions receivables consist of unconditional promises to give from individuals. Management has recorded these contributions at their estimated fair value. For the years ended June 30, 2024 and 2023, discounts of 5% have been used to reflect the present value of the non-current portion of the unconditional promises to give.

Contributions receivable are as follows at June 30, 2024 and 2023:

	_	2024	 2023
Individual contributions	\$	62,000	\$ 90,000
Less: Unamortized discount		(13,208)	 (9,722)
	\$	48,792	\$ 80,278

A schedule of the anticipated future minimum receipts of individual contributions is as follows at June 30, 2024 and 2023:

	 2024	 2023
Amounts due		
Less than one year	\$ 23,000	\$ 35,500
Less than one year One to five years	 39,000	 54,500
	\$ 62,000	\$ 90,000

## 5. FAIR VALUE MEASUREMENTS

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2024.

Marketable Securities: Marketable securities consist of direct and indirect (mutual funds) investments in equity and debt securities. Mutual funds and direct investments are priced daily on the open market.

*U.S. Government Obligations*: Valued at the closing price reported in the active market in which the individual securities are traded.

*Equity Securities:* Consist primarily of stocks traded on U.S. and non-U.S. security exchanges valued by the pricing method determined by investment managers at closing market prices on the valuation date.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values.

Although the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The College's investments consist entirely of Level 1 assets as of June 30, 2024 and 2023.

## 6. PROPERTY, PLANT, AND EQUIPMENT

A summary of the major components of property and equipment is as follows at June 30, 2024 and 2023:

	2024	2023
Land and buildings	\$ 16,393,318	\$ 15,096,789
Construction in process	492,277	1,519,633
Library materials	588,299	588,299
Educational equipment	1,529,316	1,455,215
Office equipment	341,999	363,806
Motor vehicles	54,208	54,208
Furniture and fixtures - student housing	300,311	314,402
	19,699,728	19,392,352
Less: Accumulated depreciation	(9,145,635)	(8,796,909)
Property and equipment	\$ 10,554,093	\$ 10,595,443

Depreciation expense for the years ended June 30, 2024 and 2023 was \$579,743 and \$552,212, respectively.

## 7. DEBT OBLIGATIONS

## **Line of Credit**

The College has a revolving line of credit, allowing for maximum drawings of \$500,000 and \$1,000,000, bearing interest at Prime as of June 30, 2024 and 2023, respectively (Prime was 8.50% and 8.25% as of June 30, 2024 and 2023, respectively). The note is secured by all business assets and is due on demand and subject to annual renewal in December 2025. The note requires the College to meet certain operating and financial covenants. As of June 30, 2024 and 2023, no amounts were outstanding under this line.

## **Bonds Payable**

In February 2020, the College refinanced its existing mortgage debt into two bonds totaling \$3,595,000 and \$1,645,000, bearing interest at 2.86% and 3.62%, respectively. The bonds are secured by receivables and certain real estate of the College. The bonds require monthly payments of principal and interest of \$16,868 and \$8,391, respectively. Both bonds mature in February 2030, with balloon payments due at maturity of \$2,326,345 and \$1,159,773, respectively. The College incurred \$130,362 of bond issuance costs to be amortized over the life of the bonds.

	2024	2023
Massachusetts Development Finance Agency ("MDFA"), Revenue Bonds, Montserrat College of Art Issue, Series 2020A. Principal and interest are payable monthly at a fixed interest rate of 2.86%. The bond is secured by receivables and real estate of the College and is required to meet financial loan covenants.	\$ 3,152,698	\$ 3,261,720
MDFA Revenue Bonds, Montserrat College of Art Issue, Series 2020B. Principal and interest are payable monthly at a fixed interest rate of 3.62%. The bond is secured by receivables and real estate of the College and is required to meet financial loan covenants.	1,420,878	1,468,321
Bond issuance costs Amortization of bond issuance costs	(130,362) 56,490	(130,362) 43,454
Total bonds payable	\$ 4,499,704	\$ 4,643,133

## **Notes Payable**

On August 1, 2017, the College entered into a note payable agreement with a landlord for \$135,000 to use for renovating classroom space in a building the College leases from the landlord. The note does not bear interest and requires monthly principal payments of \$1,875 through October 2024. As of June 30, 2024, and 2023, \$0 and \$7,500, respectively, was outstanding under this note. No interest has been calculated due to lack of materiality.

On July 29, 2021, the College entered into a note payable agreement with M&T Bank for \$1,100,000 to use for the purchase of property in 2021. The note bears interest of 3.76% and requires monthly payments of principal and interest of \$5,694 through June 2031 with a final balloon payment of \$778,881 in July 2031. As of June 30, 2024 and 2023, \$1,018,873 and \$1,047,656, respectively, was outstanding under this note.

On May 5, 2022, the College entered into a note payable agreement with M&T Bank for \$463,000 to use for a solar program on nine properties. The note bears interest of 4.30% and requires monthly principal and interest payments of \$5,192 beginning June 2023 through May 2032. For the period until June 2024, only monthly interest payments ranging from \$1,492 to \$1,688 are due. As of June 30, 2024 and 2023, \$416,451 and \$459,522, respectively, was outstanding under this note. As of June 30, 2022 the College was approved for the Solar Massachusetts Renewable Target ("SMART") grant, which will assist in covering debt services costs related to the note payable.

The future maturities of all debt over the next five years and thereafter is as follows as of June 30, 2024:

2025	\$ 237,697
2026	246,026
2027	254,657
2028	263,226
2029	272,849
Thereafter	 4,734,445
Less: Unamortized	6,008,900
issuance costs	(73,872)
	\$ 5,935,028

Total interest expense on all indebtedness for the years ended June 30, 2024 and 2023 was \$ 203,746 and \$211,868, respectively.

## **Debt Service Reserve**

In December 2023, the College and its lender modified their agreement which required a debt service reserve of \$450,000 to be held in an account maintained at the lending bank, or an external account controlled via control agreement.

### **Debt Covenant and Waiver**

At June 30, 2024, the College was in technical default of a loan covenant based on a debt service coverage ratio, which is required for both the line of credit and long-term debt agreements. The bank waived the College's stated technical defaults on March 17, 2025. As part of the terms of the covenant waiver, the bank subsequently reduced the debt service reserve from \$450,000 to \$250,000.

## 8. NET ASSETS

## **Net Assets Without Restrictions**

Net assets without donor restrictions comprise the receipt of funds relating to activities the College engages in that are not restricted in nature, and gains on endowed net assets. Board-designated net assets are earmarked to be included in the endowment. As of June 30, 2024 the College reclassified \$992,462 of board designated funds to undesignated, see (Note 9).

Net assets without restrictions consist of the following at June 30, 2024 and 2023:

	2024	2023
Undesignated Board designated	\$ 4,016,537 <u>574,242</u>	\$ 5,145,018 1,391,358
	\$ 4,590,779	\$ 6,536,376

## **Net Assets With Restrictions**

Net assets with restrictions consist of the following at June 30, 2024 and 2023:

	 2024	_	2023
Scholarships and grants Endowed	\$ 540,499 2,540,482	\$	882,257 2,119,016
	\$ 3,080,981	\$	3,001,273

## **Net Assets Released from Restrictions**

Net assets with donor restrictions were released from donor restriction by incurring expenses satisfying the restricted purpose specified by the donor. The net assets released from restrictions related to the following for the years ended June 30, 2024 and 2023:

	 2024	2023
Scholarships Other purposes	\$ 318,948 219,432	\$ 390,953 167,564
Other purposes	\$ 538,380	\$ 558,517

## 9. ENDOWMENT NET ASSETS

Endowment funds consist of donor-restricted and board-designated funds. Board-designated endowment funds are earmarked by the Board to be invested to provide income for the College's general operations. Changes in endowment net assets for the years ended June 30, 2024 and 2023 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, at June 30, 2022	\$ 1,212,934	\$ 1,645,242	\$ 2,858,176
Investment return	178,424	208,663	387,087
Contributions	<u> </u>	265,111	265,111
Endowment net assets, at June 30, 2023	1,391,358	2,119,016	3,510,374
Investment return	175,346	299,066	474,412
Reclassification	(992,462)	-	(992,462)
Contributions	<del></del>	122,400	122,400
Endowment net assets, at June 30, 2024	<u>\$ 574,242</u>	\$ 2,540,482	\$ 3,114,724

## 10. RETIREMENT PLAN

The College provides a TIAA-CREF retirement plan to full-time faculty and staff members who have completed two years of service. The retirement plan is administered by an outside agency. For the years ended June 30, 2024 and 2023, the College contributed a 2% elective match totaling \$56,120 and \$51,692, respectively.

### 11. LEASES

The College leases many of its dormitories and housing for students, under long-term, non-cancelable operating lease agreements. The leases expire at various dates through 2041. There are no renewal options included in these leases.

The leases provide for increases in future minimum annual lease payments based on defined terms in the leases. The agreements generally require the College to pay real estate taxes, insurance, and repairs. Monthly lease payments range from \$5,247 to \$26,644.

Because the rates implicit in the leases are generally not available, the College utilizes the risk-free rate as the discount rate.

The following is a maturity analysis of the annual undiscounted cash flows of the operating lease liabilities as of June 30, 2024:

2025	\$ 625,318
2026	592,445
2027	559,972
2028	475,922
2029	206,469
Thereafter	 3,684,955
	6,145,081
Less: Imputed interest	 (1,262,360)
Lease liability at June 30, 2024	\$ 4,882,721

As of June 30, 2024 and 2023 lease expense of \$1,065,051 and \$894,796 is comprised of operating lease expense of \$682,591 and \$742,816 and variable lease expense of \$382,460 and \$151,980, respectively.

Cash paid for operating lease liabilities was \$615,170 and 739,451 as of June 30, 2024 and 2023, respectively.

The weighted average discount rate associated with operating leases as of June 30, 2024 and 2023 is 3.40% 3.25, respectively. The weighted average remaining lease term of leases as of June 30, 2024 and 2023 is 13.01 years and 14.55 years, respectively.

### 12. LESSOR ARRANGEMENTS

During fiscal year 2023, the College entered into a 10-month lease agreement with Endicott College, to lease a portion of their dorms to be used as overflow housing for Endicott College. The lease payments were made in two installments of \$180,000 each, for the fall and spring semesters. The College and Endicott College agreed to renew the agreement in fiscal year 2024 and expanded the amount of space being leased to Endicott College. During the years ended June 30, 2024 and 2023, lease income is \$562,500 and \$360,000, respectively. For the year ended June 30, 2024, the operating expenses associated with the buildings being leased has been net against lease income on the statement of activities and changes in net assets.

### 13. RELATED PARTY TRANSACTIONS

The Dean of College Relations is married to an individual that owns a company from whom the College purchases printing services. During the years ended June 30, 2024 and 2023, the College purchased goods and services totaling \$3,821 and \$5,957, respectively.

### 14. SUPPLEMENTAL CASH FLOW INFORMATION

Cash paid for interest was \$203,746 and \$211,868 during the years ended June 30, 2024 and 2023, respectively. Right of use assets capitalized in exchange for lease liabilities totaled \$844,529 and \$5,166,588 for the years ended June 30, 2024 and 2023.

### 15. COMPOSITE SCORE STANDARDS

As a condition of eligibility to participate in the various federal assistance programs, the College is required to demonstrate financial responsibility, as defined in the United States Department of Education regulations, by maintaining a "composite score standard" of at least 1.5. The regulations also established a composite score zone between 1.0 and 1.4, demonstrating an institution as financially weak, but viable.

Regulations allow institutions falling within this zone up to three consecutive years to improve their financial condition without requiring surety.

For the years ended June 30, 2024 and 2023, the College has calculated its composite score as 0.6 and 1.9, respectively.

## 16. CONCENTRATIONS, RISKS AND UNCERTAINTIES

## **Going Concern**

The College has incurred losses from operations over the past several years. Additionally, enrollment has decreased in recent years and current liabilities are greater than current assets. Without endowment funds to generate income that could offset the losses, there has been a decrease in net assets. It is noted that the College's revenues are traditionally made up of tuition and fees related to student services. Historically, revenues from tuition and student services have not been sufficient to cover operating expenses. Consequently, the College is dependent upon revenues from contributions, grants, and other sources.

Management has evaluated the significance of these conditions and has created a multi-year plan to increase enrollment, as well as increase its current level of contributions to increase net assets going forward. Management of the College has undertaken many steps to achieve this goal, including increased efforts in recruiting and student retention, increased fundraising efforts, and reductions in expenses. Management has also identified certain real estate assets that are not needed for the continuing operations of the College and the proceeds from sale will be used to pay long-term debt. These multi-year plans create a smaller and more sustainable institution freeing up resources to create new and refreshed academic programs that meet the demands of the students and the needs of the workforce. The College has also drafted a plan "Montserrat 2035" which provides vision and direction for the next decade.

Management acknowledges that uncertainty remains over the ability of the College to meet its financial requirements. As described above, management has a plan in place to try to alleviate the financial stress of the College and continue operations for the foreseeable future. There can be no assurance that management's plan will be successful.

#### Cash

The College has significant cash balances at financial institutions which throughout the year regularly exceed the federally insured limit of \$250,000. Any loss incurred or a lack of access to such funds could have a significant adverse impact on the College's financial condition, results of operations, and cash flows. Uninsured cash totaled approximately \$291,000 and \$902,000 as of June 30, 2024 and 2023, respectively.

## **Contributions**

For the years ended June 30, 2024 and 2023, three donors represented approximately 68% of the gross outstanding contributions receivable balance, respectively. For the years ended June 30, 2024 and 2023, 39% and 58%, respectively, of contributions are from contributors, including certain related parties, donating \$30,000 or more.

## **Student Financial Aid**

Through the U.S. Department of Education, the College participates in the Title IV Higher Education Act programs. These programs include Pell Grants, Federal Work Study, Federal Direct Loan Program, and Federal Supplemental Educational Opportunity Grants.

Receipts from these federal programs represent approximately 55% and 40% of tuition and fee revenue, net of scholarships and awards, for the years ended June 30, 2024 and 2023, respectively.

## **Uncertainties**

In addition to revenues from tuition and fees, the College is dependent upon revenues from grants and contributions. Although management believes that it will have sufficient funds to meet its operating expenses between funds already available and promised grants, there is no guarantee that these grants and other sources of funds will continue into future years. As a result, management continues to actively seek new grants and other sources of revenue.

### **Claims**

From time to time, the College may be involved in various claims and lawsuits, both for and against the College, arising in the normal course of business. Management believes that any financial responsibility that may be incurred in settlements of such claims and lawsuits would not be material to the College's financial position.

## 17. AVAILABILITY AND LIQUIDITY

The following represents the College's financial assets available to meet general expenditures within one year at June 30:

	2024	2023
Financial assets at year-end		
Cash and equivalents	\$ 1,134,964	\$ 1,443,150
Investments, short-term	2,930,044	4,335,789
Student accounts receivable, net	157,725	95,344
Current portion of unconditional promises to give	23,000	35,500
	4,245,733	5,909,783
Less: Amounts not available to be used within one year		
Board designated net assets	574,242	1,391,358
Net assets with restrictions	3,080,981	3,001,273
	3,655,223	4,392,631
Addback		
Endowment drawdown for operations	-	8,989
Non-current portion of unconditional promises to give	39,000	54,500
	39,000	63,489
Financial assets available to meet general expenditures		
within one year	<u>\$ 629,510</u>	<u>\$ 1,580,641</u>

The College reviews its cash position on a regular basis to ensure that adequate funds are on hand to meet expenses.

If funds are needed for expenses, management can liquidate its short-term investments or request that the Board undesignated previously designated assets. As of June 30, 2024 and 2023, management believes the College has no liquidity issues.

## 18. SUBSEQUENT EVENTS

Management has evaluated subsequent events through March 26, 2025, the date for which the financial statements were available for issuance. No events, other than noted below, have occurred subsequent to year end that would require recognition in the financial statements or disclosure in the related notes to the financial statements.

Management received a debt waiver subsequent to year end, which is discussed in Note 7.



# Montserrat College of Art, Inc. Financial Responsibility Supplemental Schedule Year Ended June 30, 2024

	ary Reserve Ratio:	Eymandahla Nat Assata		
	Ot-tot of Figure in Desition (OFD)	Expendable Net Assets:		4 500 7
1	Statement of Financial Position (SFP)	Net assets without donor restrictions	\$	4,590,7
2	SFP	Net assets with donor restrictions		3,080,9
3	Not applicable	Secured and Unsecured related party receivable - Total	-	
1	Not applicable	Unsecured related party receivables		-
		Property, Plant and Equipment, net (includes Construction in	10.554.000	
5	SD Line 5	progress) - Total	10,554,093	
6	SD Line 1d	Property, plant and equipment pre-implementation		10,015,7
-				, , .
		Property, plant and equipment post- implementation with outstanding debt		-
7	SD Line 2d	for original purchase		
		Departs, plant and againment part implementation without autotanding		
_	001: 4	Property, plant and equipment post-implementation without outstanding		538,3
8	SD Line 4a	debt for original purchase		
9	SD Line 3	Construction in progress without outstanding debt for original purchase		-
10	Not applicable	Lease right-of-use asset, net - Total	-	-
		Lease right-of-use, pre-implementation (grandfather of leases option not		
11	Not applicable	chosen)		
12	Not applicable	Lease right-of-use asset, post-implementation		-
13	SD Line 11	Intangible assets		
14	Not applicable	Post-employment and pension liabilities		
15	SD Lines 6d, 7a-c, 8	Long-term debt- for long-term purposes - Total	6,157,811	
16	SD Line 6d	Long-term debt- for long-term purpose pre-implementation	0,107,011	4,643,1
10	3D Line od	cong-term debt- for long-term purpose pre-implementation		
17	SD Lines 7a-c	Long-term debt- for long-term purposes post-implementation		6,157,8
18	SD Line 8	Line of Credit for Construction in progress		
19	Not applicable	Lease right-of-use asset liability - Total	_	
10	140t applicable	Pre-implementation right-of-use asset liability (grandfather of leases		
20	Not applicable	option not chosen)		-
	Not applicable			
21	Not applicable	Post-implementation right-of-use asset liability		-
		Annuities, term endowment and life income with donor restrictions -	_	
22	Not applicable	Total		
23	Not applicable	Annuities with donor restrictions		-
24	Not applicable	Term Endowments with donor restrictions		-
25	Not applicable	Life income funds with donor restrictions		-
26	Note 9	Net Assets with donor restrictions - restricted in perpetuity		-
		Total Expenses without Donor Restrictions & Losses without Donor Restrictions:		
		Total expenses without donor restrictions- taken directly from Statement		
27	Statement of Astivities (SOA)	of Activities		11,474,9
27	Statement of Activities (SOA)			
28	Not applicable	Non-operating and Net Investment (loss)		-
29	Not applicable	Net Investment losses		-
30	Not applicable	Pension-related changes other than net periodic costs		-
uit	y Ratio:			
		Modified Net Assets:		
31	SFP	Net assets without donor restrictions		4,590,7
32	SFP	Net assets with donor restrictions		3,080,9
33	SD Line 11	Intangible Assets		
34	Not applicable	Intangible Assets- Goodwill		
35	Not applicable	Secured and unsecured related party receivables- Total		
		Unsecured related party receivables	-	
36	Not applicable			•
	OFP	Modified Assets:		
37	SFP	Total Assets		19,852,6
88	Not applicable	Lease right-of-use asset pre-implementation		
39	Not applicable	Pre-implementation right-of-use asset liability		
10	SD Line 11	Intangible Assets		
41	Not applicable	Secured and unsecured related part receivables	-	
42	Not applicable	Unsecured related party receivables		
t Ir	come Ratio:			
		Change in Net Assets Without Donor Restrictions:		
43	SOA	Change in net assets without donor restrictions		(1,945,5
		Total Revenue without Donor Restrictions & Gains without Donor Restrictions		, ,
	SOA: Total Revenue, Gains and Other			
14	Support (Not including Investments)	Total Revenues and Gains		9,544,0
1 =	SOA	Investments, net (operating and non operating)		244,1
45	OUA	Investments, net (operating and non-operating)		∠44,1

## Montserrat College of Art, Inc. Financial Responsibility Supplemental Disclosures Year Ended June 30, 2024

The Department of Education issued regulations on February 23, 2019, which became effective July 1, 2020, regarding additional disclosures deemed necessary to calculate ratios for determining sufficient financial responsibility under Title IV.

Property, Plant and Equipment, net	
1 Pre-implementation property, plant and equipment, net (PP&E, net)	
<ul> <li>Ending balance of last financial statements submitted to the Department of Education (June 30, 2024 financial statement)</li> </ul>	\$ 10,595,443
b. Reclassify capital lease assets previously included in PP&E, net prior to the	ψ 10,000,++0
implementation of ASU 2016-02 lease standards	-
c. Less subsequent depreciation and disposals	(579,743)
d. Balance Pre-implementation property, plant and equipment, net	10,015,700
2 Debt Financed Post-Implementation property, plant and equipment, net	
Long-lived assets acquired with debt subsequent to June 30, 2024:	
a. Equipment	-
<ul><li>b. Land Improvements</li><li>c. Building</li></ul>	<del>-</del>
d. Total Property, plant and equipment, net acquired with debt exceeding 12 months	<u></u> -
u. Total Property, plant and equipment, het acquired with debt exceeding 12 months	-
3 Construction in progress- acquired subsequent to June 30, 2024	_
4 Post-implementation property, plant and equipment, net, acquired without debt:	
a. Long-lived assets acquired without use of debt subsequent to June 30, 2024	538,393
5 Total Property, Plant and Equipment, net- June 30, 2024	<u>\$ 10,554,093</u>
Debt to be excluded from expendable net assets	
6 Pre-implementation debt:	
a. Ending balance of last financial statement submitted to the Department of	
Education (June 30, 2024)	\$ 4,852,880
<ul> <li>Reclassify capital leases previously included in long-term debt prior to the implementation of ASU 2016-02 leases standards</li> </ul>	_
c. Less subsequent debt repayments	(209,747)
d. Balance pre-implementation debt	4,643,133
7 Allowable post-implementation debt used for capitalized long-lived assets:	
a. Equipment- all capitalized	459,522
b. Land Improvements	7,500
c. Buildings	1,047,656
8 Construction in progress (CIP) financed with short term debt	-
9 Long-term debt not for the purchase of property, plant and equipment	
or liability greater than assets value	<u> </u>
	\$ 6,157,811

# Montserrat College of Art, Inc. Financial Responsibility Supplemental Disclosures Year Ended June 30, 2024

Related Party	Relationship	Location	Nature of Transaction	 evenue xpense)	Asset iability)
Barbara Schaye Katherine Winter Minuteman Press	Trustee Trustee Management - Immediate Family	Marblehead, MA Boston, MA Beverly, MA	Contribution Contribution Services provides	\$ 15,816 10,002 (3,821)	\$ 15,816 10,002 (3,821)
				\$ 21,997	\$ 21,997

# Montserrat College of Art, Inc. Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

Cluster Title/Federal Grantor/Program	Federal CFDA Number	-Through Entity	ough Entity Number	_	ederal enditures	thro	ssed ugh to cipients
Student Financial Aid Cluster							
U.S. Department of Education							
Direct Awards							
Federal Supplemental Educational Opportunity Grant	84.007	\$ -	\$ -	\$	31,487	\$	-
Federal Work-Study Program	84.003	-	-		47,487		-
Federal Pell Grant Program	84.063	-	-		474,275		-
William D. Ford Federal Direct Loan Program	84.268	 -	 -		2,473,702		
Total student financial assistance cluster		 	 	;	3,026,951		
Total expenditures of federal awards		\$ _	\$ 	\$ :	3,026,951	\$	

## Montserrat College of Art, Inc. Notes to Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

## 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Montserrat College of Art, Inc. (the "College") under programs of the Federal Government for the year ended June 30, 2024. The information on this Schedule is prepared in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of the College, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the College.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

### 3. INDIRECT COST RATE

The College has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

## 4. FEDERAL STUDENT LOAN PROGRAMS

There was no federal capital contribution or match by the College during the current year.

## Direct Student Loan Program

The College disbursed \$2,473,702 of loans under the Federal Direct Student Loans Program, which include Stafford Subsidized and Unsubsidized Loans and Parent Plus Loans. It is not practical to determine the balances of the loans outstanding to students of the College under the program as of June 30, 2024. The College is only responsible for the performance of certain administrative duties and, accordingly, these loans are not included in the College's financial statements.





# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Montserrat College of Art, Inc.:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audit contained in *Government Auditing Standards* issued by the Comptroller General of the United States of America, the financial statements of Montserrat College of Art, Inc. (the "College"), which comprise the statement of financial position as of June 30, 2024, the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and we have issued our report thereon dated March 26, 2025.

## **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



## **Purpose of this Report**

Withum Smith + Brown, PC

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

March 26, 2025



REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Montserrat College of Art, Inc.: Beverly, Massachusetts

## Report on Compliance for Each Major Federal Program

## **Opinion on Each Major Federal Program**

We have audited Montserrat College of Art, Inc. (the "College") compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the College's major federal programs for the year ended June 30, 2024. The College's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the College complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

## **Basis for Opinion on Each Major Federal Program**

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (the "Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the College's compliance with the compliance requirements referred to above.

## **Responsibilities of Management for Compliance**

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Montserrat College of Art, Inc's federal programs.



## Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the College's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the College's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
  perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
  evidence regarding the College's compliance with the compliance requirements referred to above and
  performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the College's internal control over compliance relevant to the audit in order to
  design audit procedures that are appropriate in the circumstances and to test and report on internal control
  over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion
  on the effectiveness of the College's internal control over compliance. Accordingly, no such opinion is
  expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

## **Report on Internal Control Over Compliance**

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses deficiency.



A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

Government Auditing Standards requires the auditor to perform limited procedures on the College's response to the internal control over compliance findings identified in our compliance audit described in the accompanying schedule of findings and questioned costs. The College's response was not subjected to the other auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

## Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of the College, as of and for the year ended June 30, 2024 and have issued our report thereon dated March 26, 2025, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

March 26, 2025

Withem Smith + Brown, PC

## Section I - Summary of Auditor's Results:

Financial Statements		
Type of auditor's report issued on whether the financial stat were prepared in accordance with GAAP		odified
Internal control over financial reporting:		
Material weaknesses identified?	yes	<u>x</u> no
Significant deficiencies identified?	yes	x none reported
Noncompliance material to the financial statements noted?	yes	<u>x</u> no
Federal Awards		
Type of auditor's report issued on compliance for major programs:		Unmodified
Internal control over major programs:		
Material weaknesses identified?	yes	<u>x</u> no

## Identification of Major Programs

2 CFR 200.516(a)

Significant deficiencies identified?

Any audit findings disclosed that are required to be reported in accordance with

Name of Federal Program or Cluster	Assistance Listing Number
Student Financial Assistance Cluster:	
Federal Supplemental Educational Opportunity Grant Program	84.007
Federal Work-Study Program	84.033
Federal Pell Grant Program	84.063
Federal Direct Student Loans	84.268

\_\_ yes

\_\_\_ yes

<u>x</u> no

<u>x</u> no

Dollar threshold used to distinguish between type A and type B programs:	\$750,000
Auditee qualified as a low-risk auditee?	<u>x</u> yes no

Montserrat College of Art, Inc. Schedule of Findings and Questioned Costs Year Ended June 30, 2024

Section II – Financial Statement Findings:

None.

Montserrat College of Art, Inc. Schedule of Findings and Questioned Costs Year Ended June 30, 2024

Section III – Federal Award Findings and Questioned Costs:

None.

## Montserrat College of Art, Inc. Management's Summary of Prior Year Findings and Questions Costs Year Ended June 30, 2024

## <u>Section IV – Management's Summary Schedule of Prior Audit Findings:</u>

## Section III - Federal Award Findings and Questioned Costs:

Finding number: 2023-001

Federal agency: U.S. Department of Education ("ED")

Programs: Student Financial Assistance Cluster

Assistance Listing #'s: 84.268 Award year: 2023

## Criteria

According to 34 CFR Section 685.309(b)(2):

A school shall, unless it expects to submit its next student status confirmation report to the Secretary within the next sixty days, notify the Secretary within thirty days if it discovers that a Direct Subsidized, Direct Unsubsidized, or Direct PLUS Loan has been made to or on behalf of a student who:

- 1) Enrolled at that school but has ceased to be enrolled on at least a half-time basis;
- 2) Has been accepted for enrollment at that school but failed to enroll on at least a half-time basis for the period for which the loan was intended; or
- 3) Has changed his or her permanent address.

<u>The Dear Colleague Letter GEN-12-6</u> (the "Letter") issued by the U.S. Department of Education ("ED") on March 30, 2012 states that in addition to student loan borrowers, Enrollment Reporting files will include two additional groups of students: Pell Grant and Perkins Loan recipients.

According to 2 CFR Part 200, Appendix XI Compliance Supplement updated April 2018:

Under the Pell Grant and loan programs, institutions must complete and return within 15 days the Enrollment Reporting roster file placed in their Student Aid Internet Gateway mailboxes sent by ED via the National Student Loan Data System ("NSLDS"). The institution determines how often it receives the Enrollment Reporting roster file with the default set at a minimum of every 60 days. Once received, the institution must update for changes in student status, report the date the enrollment status was effective, enter the new anticipated completion date, and submit the changes electronically through the batch method or the NSLDS website. Institutions are responsible for timely reporting, whether they report directly or via a third-party servicer.

#### Condition

The Federal Government requires the College to report student enrollment changes to the National Student Loan Data System ("NSLDS") within sixty days with an accurate effective date. During our testing of forty students with enrollment status changes, we noted the following:

• Ten students enrollment status were reported incorrectly to NSLDS.

## Cause

The College reports student enrollment status changes to the NSLDS through the National Student Clearinghouse ("NSC"), a third-party contractor, and is responsible for ensuring that student enrollment status changes are reported to the NSLDS in a timely and accurate manner. It is the responsibility of the Registrar to submit the enrollment status changes to NSC and to ensure that controls are in place to timely submit updates once the Registrar's office receives a student withdrawal form. Although the College has policies and procedures for transmitting information to the NSC on a bimonthly basis to ensure reporting of all students is done in a timely manner, the Registrar's office did not accurately and timely report the student enrollment status changes. The schedule for reporting to NSC is fluid and should be updated each year.

## Montserrat College of Art, Inc. Schedule of Findings and Questioned Costs Year Ended June 30, 2024

The reason for the delay in reporting was due to a problem with the College's recently upgraded Student Information System (Campus Café) properly exporting information in required reports. After the Campus Café upgrade from a client-based to cloud system, the registrar ran the report to pull new graduates on June 6th and determined the report was not pulling the data appropriately. The College's IT department and the vendor were both immediately consulted to resolve the issue. The problem was identified as the original pre-upgrade report could not pull any information post-upgrade, and the new cloud system did not have a similar base report that replicated the pre-upgrade report. Once the issue was identified, the report was fixed and the correct data was pulled in July, but not until after the sixty day period had passed.

### **Effect**

Student enrollment status changes were not accurately reported, which may result in the students entering repayment status later than the required timeframe.

## **Questioned Costs**

Not applicable

## **Perspective**

The audit sample was not, and was not intended to be, statistically valid. Of thirteen students selected for testing, we noted the following ten instances of noncompliance:

	Number of Instances	Percentage of Sample
Incorrect status reported	10	77%

## Identification as a Repeat Finding, if applicable

Not applicable.

## Recommendation

Management should continue to strengthen their oversight of the NSLDS reporting to ensure that timely and accurate reporting of enrollment information is made to the NSLDS in order for the College to be in compliance with the requirements. Furthermore, additional emphasis should be made on late reporting.

## Views of Responsible Officials

Montserrat College of Art, Inc. agrees with the finding and has implemented the corrective action plan listed below.

## **Current Year Update**

This finding has been resolved.